



RELAX PROTOCOL WHITEPAPER



WHAT IS RELAX PROTOCOL?

Real Estate Exchange Of Leasing Assets (RELAX) is a decentralized global housing lease asset management and exchange platform agreement. The use of blockchain technology has revolutionized the real estate leasing rights as an asset and freely circulated. By establishing a rental ecology based on sharing, incentives, and consensus, global housing leasing and investment are made possible, house leasing becomes more friendly, and house management becomes more efficient and economical.

With the changes in the global economic environment and population, in the future, more and more people will live in the form of renting a house instead of buying a house. In fact, the choice of renting houses has become the consensus of the population of most developed countries, and the proportion of renting people in most developed countries is about 1/3 to 1/2. 76% of young Americans think renting is more cost-effective than buying a house; in the UK, it is expected that

THE DEMAND OF RENTAL

the number of renting families will exceed 7.2 million in 2025, and more than 60% of young people will live in renting; in Germany, more than 54% of the population will live in renting; With the changes in the relationship between housing and population and the guidance of national policies, the number of renters will reach about 270 million in the next 10 years. It is estimated that there are currently more than 600 million leased property units worldwide [5]. It can be seen that renting a house has a huge volume as a market and a business scene globally. Excluding the domestic market needs of various countries, according to the United Nations statistics in 2015, more than 200 million immigrants worldwide lived overseas, so cross-border rental housing has become a large and rigid demand. A flexible, transparent and universal credit market platform will help To meet this need.

THE RISE UP OF THE RENTAL MARKET

Housing leasing is the main means of solving the supply of housing problems in major countries and developed regions of the world. With the significant increase in housing prices in central cities of various countries, the affordability of housing prices has continued to decrease. When it is more cost-effective to rent than to buy a house, it is very natural for young people to tend to rent. In real estate economics, the sale-rental ratio (price / rent) is often used to evaluate the feasibility of renting or buying a house. Generally, if the ratio is above 20, it is cost-effective to buy. In general, the rent-to-sales ratio in most parts of the United States is currently around 120, and Beijing, China has reached an astonishing 720, which means that for 10,000 yuan, you can rent a house worth 7.2 million yuan. Even in Southeast Asia, although the rent-to-sales ratio is much lower than in major economies, it is still rising rapidly.

Lợi suất cho thuê (% , năm)



Considering the income conditions in Southeast Asia, buying a house is equally difficult for local young people.

In any case, renting a house is more cost-effective, not to mention that renting a house does not have to spend a lot of money on land taxes, property costs, maintenance management, taxation, etc., and there is no pressure of hundreds of thousands of down payment. Although some large cities, such as Sydney, Australia or Los Angeles, account for 20-30% of total wage income, but with similar costs, the degree of freedom brought by renting houses is also unmatched by buyers. This is more in line with the diversified self-development tendency of the younger generation.

THE RAPID DEVELOPMENT OF RENTAL INDUSTRY

Home leasing has never been an isolated industry, but a collection of a series of industries. The rental industry shoulders two missions at the same time. The first is to provide a good living experience for renters to settle in the city. "Living" is the basic human need. Focusing on housing leasing, in order to meet this demand, multiple industries will be affected: construction, management, electronic information, maintenance services, home decoration, cleaning and handling. According to statistics, every dollar invested in the leasing industry can drive the investment growth of the national economy as a whole, which is higher than the current economic stimulating capacity of China's real estate development investment. Several unicorns have also been born in this industry, such as China's Ziran (market value of more than 20 billion yuan), and US rental property operation investor EQR (market value of \$ 24 billion).

Second, the leasing industry is a stable anchor for real estate investment for owners. In 2016, the global real estate market reached a total value of 228 trillion U.S. dollars, of which the annual growth rate of residential buildings exceeded 5%, and the annual growth rate of commercial and agricultural real estate exceeded 7%. However, capital appreciation does not equal cash flow. In the context of tightening global monetary policy and raising interest rates in the United States, the cost and risk of housing repayment will increase significantly. House leasing is the most important way for real estate investment to obtain cash flow, and its performance has a direct impact on the activity of the real estate investment market and investor confidence. At present, rents in central cities around the world have generally risen. Sydney, Australia has increased by 4.8%, while Hong Kong's figure has been as high as 9%. The long-term holding of the rental income right of the real estate, or the leasehold right of the hot real estate, is itself a high-value, good return asset.

Third, overseas real estate that focuses on investment purposes is the first choice for investors in various countries to invest overseas: low thresholds, low risks, and moderate returns. China, Vietnam and India have the fastest growth in overseas real estate investment. Although the growth rate has slowed down this year, Chinese overseas investment is still very strong. In 2017 alone, China's overseas housing investment exceeded 44.2 billion U.S. dollars. Most of these houses will flow to the rental market as investment housing. Managing investment properties in a cross-border manner in an economical, efficient, and guaranteed ownership manner will become a topic of concern to overseas investors in Asia. The global GMV service market for overseas investment in commercial housing has reached more than US \$ 100 billion.

THE PROBLEMS THAT RELAX IS SOLVING

With the development of Internet technology, new technology has brought about new business models and working models, which has greatly changed and overturned various industries. The methods of management and sales are increasingly automated and intelligent. However, the overseas real estate sales and leasing management market has always lacked substantial innovation. This is mainly manifested in the following aspects:

Real estate verification problem

Currently, more than 20% of Australian rental properties are owned by owners, which is close to 50% in the UK. At present, English-speaking developed country rental housing websites mostly adopt a method of only opening advertising ports to registered agencies and charging fees to ensure the authenticity of the listing. This method puts self-managed housing owners at a disadvantage and cannot be promoted to C2C information classification websites such as Gumtree, Craigslist, etc. Some unscrupulous landlords or intermediaries used fake listings to attract renters and recommended other practices that did not meet the requirements, which wasted the time of renters and increased the cost of trust in the industry. This problem is particularly serious in the cross-border rental scene. A large number of consultations cannot be completed because they cannot trust the authenticity of the listing, even if the landlord or intermediary does show enough visual information.

Timeliness of listings

At present, the mainstream listing information has no actual connection with the actual lease transaction. Due to the multi-platform strategy, the same house advertisement is posted to different websites. Many days or even months after the lease transaction is completed, the owner or agent often forgets to update the information, which causes the renter to waste a lot of time in confirming whether the house is still available. Can rent on this issue.

Trust Issues By The Owner

For owners, although there are a series of rent-related legal frameworks and credit reporting mechanisms in developed English-speaking countries, it is difficult for self-managed owners to take advantage of them because of the high cost, time-consuming and inefficient. The government's centralized arbitration institutions generally tend to protect renters and are usually unable to appeal or the cost of appeal is high.

When renters cause damage, it is difficult to effectively restrain punishment and the cost of evil is low. Therefore, the landlord tends to doubt the tenant and stands opposite to the tenant. At the same time, in the overseas house purchase scenario, the owner cannot effectively supervise the intermediary work, including contract execution, rent settlement, and maintenance costs. There are cases where the cost is opaque and the operating space of the intermediary black box is large.

Trust Issues By Renters

The renter often does not have the housing expertise, can not understand the entire situation of the house in a short opportunity to understand the house, such as viewing a house, and the renter cannot know the owner's historical rental credit history, and cannot avoid future disputes. Happening. In the case of multinational rental housing, as the verification of the real estate cannot be completed, the tenants tend to doubt the owner, leading to transaction failure or increased time cost.

Agency Costs

In the case of multinational sales, especially in Southeast Asia, the total housing price is relatively low but the intermediary relationship is complex. Distrust relationships, complex rebate flows, and cross-border transaction costs often lead to serious premiums for overseas home sales in Southeast Asia.

Property management costs

Traditional property management usually uses the percentage of rent actually paid (Australia as an example, the average cost is 7%) to collect management fees, which is expensive for homeowners who already have pressure on repayment of loans or capital costs. Most of the services provided by traditional property management companies are based on asymmetric information or low-frequency offline pure human work, which does not bring added value.

Personnel management costs

As traditional lease management requires on-site photography, regular open house inspections and offline operations such as contacting properties and contacting maintenance, intermediary companies have high management marginal costs and poor scale effects. Cities with high labor costs tend to have low profitability in leasing operations. Taking Sydney as an example, the management scale of more than 50 housing sources is often required to support the salary of an ordinary property administrator, which will inevitably lead to a reduction in the quality of management.

Centralized apartment / short-term management

For centralized apartment or short-term rental management solutions, the owners can only join through their sales channels or recommended channels. The management level is uneven, the owners cannot know the operation status in real time, and the conversion costs are high due to the asymmetry of information. The situation and choose the best service provider, or it is difficult to effectively achieve benefit binding with the service provider.

RELAX is based on blockchain technology, mapping the leasing business and overseas real estate transaction scenarios to the chain, and uses the unique ERC-1201 smart contract structure and non-homogeneous tokens to turn property lease rights into tradable contract assets. While supporting ordinary leasing scenarios, realizing leasing of lease income rights transactions, leasehold leases or sub-leasing in the blockchain environment, creating the necessary transparent, credible, high-liquidity multi-party distribution of public accounting for various leasing scenarios mode. At the same time, the lease agreement and transaction content will be recorded in the immutable RELAX network, and the incentive mechanism clauses will be used to establish a community of owners and renters and a rental equity investment trading platform, which will be restricted by the credit mechanism to increase the cost of dishonesty, promote circulation, and The housing leasing business is running efficiently.

In the rental scenario, the operation of RELAX is based on the following two important rights concepts:

1. Lease ownership: the right of vesting of an asset (specifically a property in RELAX) for lease income. The lease income right is stripped from the overall ownership of the house. The owner of the lease income right may not be the same person as the owner of the house (that is, the "owner"), and has the right to enter into a lease relationship with anyone within a period of time under the premise of agreement with the owner, and obtain this time Revenue from leases within the segment. In order to obtain the lease income right, the right owner usually pays a certain amount to the owner in one lump sum. This transaction relationship is a transfer of assets, not a lease relationship. A common example is the use of future rental income as collateral for loans.

2. Lease rights: Also known as "rights to use proceeds". It refers to the general term of the possession rights necessary for the purpose of using the leased property for the leased property after the leased property is delivered in accordance with the property lease contract. This right can be transferred with the consent of the owner. Assignment can cause two situations: 1. Priceless or valuable lessee transfer 2. Formation of a subleasing relationship (subleasing).

The core of the RELAX Protocol: off-chain and on-chain module interaction

Real estate and tenant identity verification through KYC mechanism and functional classification

All users of the RELAX platform will, in principle, allow anyone to generate listings,

regardless of whether they are owners, management agents, or tenants who want to sublet. When generating a listing, the creator needs to perform KYC (Know Your Customer) authentication, and each different identity has different rights. Listings are divided into verified listings (created by owners, management agents, or tenants with group adjudication rights) and unverified listings. Only verified listings can be leased, and unverified listings can only be sub-contracted with conditions.

Digital assetization of leasehold equity based on non-homogeneous tokens

RELAX will automatically make the contract into the platform's unique non-homogeneous ERC-1201 token that can be transferred and traded when the owner generates a rental smart contract for the property. This token is unique and non-copyable. The token can record multi-level relationships such as rental income right owners, lease holders, and terminal renters, and can be traded and transferred. All rights and responsibilities are recorded on the block. , Can not be tampered with, even under the circumstances that the RELAX platform cannot support, the token property right record will not disappear.

Improve liquidity and reduce management costs through trading platforms and management tools

RELAX will provide two parallel trading platforms: RELAX Life and RELAX Pro for general lease business and lease equity transfer business. Through two parallel platforms, ordinary renters can use the user-friendly RELAX Life DAPP to conduct ordinary renting business without additional learning costs, and use blockchain technology to provide transparency, immutability, credibility, and more choices. In the environment, you can use the token or fiat currency to complete the rental transaction; and the owner / investor / rental equity holder can realize the circulation of the rental equity transaction on the RELAX Pro platform with a communication cost of nearly zero. For each listing, RELAX provides free property management tools, allowing owners to easily complete all the online tasks of a traditional housing agency without any professional learning.

Reduce trust costs through weakly centralized ruling mechanism and credit evaluation

Traditionally, tenants or landlords can only rely on government arbitration to resolve dishonesty. Records of dishonesty can only be completed by a centralized agency or the industry's voluntary blacklist. In this way, the data is not only difficult to obtain and call, but also lacks the necessary credibility and fairness. In order to solve this problem, RELAX uses a weighted scoring method of "triggered + user evaluation + weakly centralized dispute decision" to establish a credit score file for

each user to improve credibility and avoid costs. At the same time, we establish a global RELAX node based on user community voting and DPOS mechanism. These nodes will form an arbitration committee. When a lease dispute is submitted, RELAX will assign multiple nodes to mediate and arbitrate the dispute according to the principle of relevance, avoiding a single central institution's arbitrary decision, and maximizing the owner's sovereignty.

THE PRODUCT PLAN

The RELAX project is based on Ethereum's smart contract development. Ethereum is a consensus-based, scalable, standardized, feature-rich, easy-to-developed and collaborative basic blockchain. Through Ethereum's built-in Turing complete virtual machine technology, RELAX redefines transaction methods and state transition function rules, and rebuilds various required smart contracts according to the actual use scenario of the lease.

Data Storage

RELAX strictly follows the principles of decentralization and user data sovereignty, while taking into account the actual cost of use, and adopts a combination of on-chain and off-chain data storage solutions.

Data Storage	Sensitive	Non-Sensitive
Key Info	Personal Info	Property Details
	Off-chain Off-chain Verification +On-chain storage	On-chain
Misc.	No Collection	Misc. information
		On-Chain Hash

RELAX module

RELAX contains five modules: personal identity registration module, listing and housing management module, transaction and payment module, credit module, and community and dispute resolution module



Personal Identity Registration Module

Digital Identification:

User registration needs to be verified by KYC. RELAX will establish a digital identity for each user. The digital identity is unique, and the credit history points generated by all user actions will be recorded in a public ledger. In this way, RELAX encourages honesty, combats false information, and raises the cost of evil. All personal information will be stored encrypted, and the owner can conditionally access the user information only if the user authorizes it (such as applying for rent).

Real Estate and Housing Management Module

Listing

Verified RELAX users can publish listings, but listings will be graded based on verification:

Ordinary listings: users provide rental contracts (if subletting listings need to be published) and listing information;

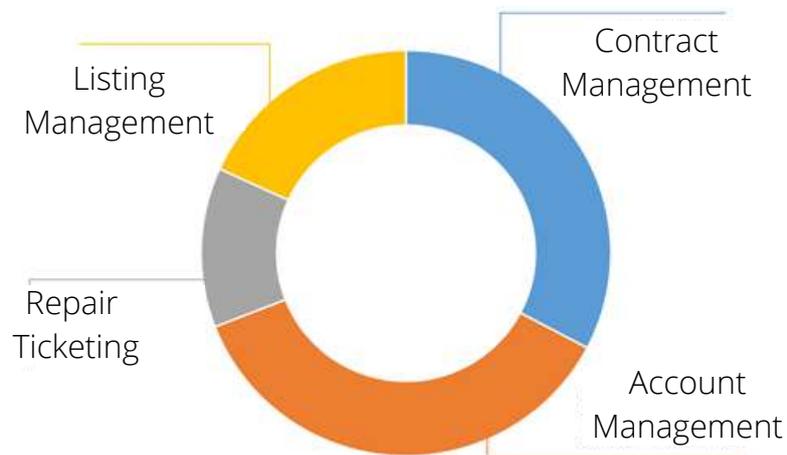
Verifying the listing: The owner needs to submit certificates that can prove the complete disposition of the property lease (that is, have the right to enter into a lease contract independently), such as proof of house property rights, record of payment of property fees / municipal fees, mortgage contract for lease rights, with sub-tenancy License or contract of the same type, etc.

Only listings verified by the owner can participate in the RELAX exchange and be traded. Ordinary listings can become verified listings after verification, and the operation rights of the relevant listing account will also be transferred to the owner or its authorized manager with verification. After publishing the information, the publisher or owner of the property can view the applicant's lease and credit records, and decide whether to rent out based on the application information, quotes, and past records.

All the basic information registration of the listing will be decentralized and stored on the blockchain. Unless the owner operates, no one can force the listing offline. RELAX believes this is an important guarantee for realizing the sovereignty of the owners.

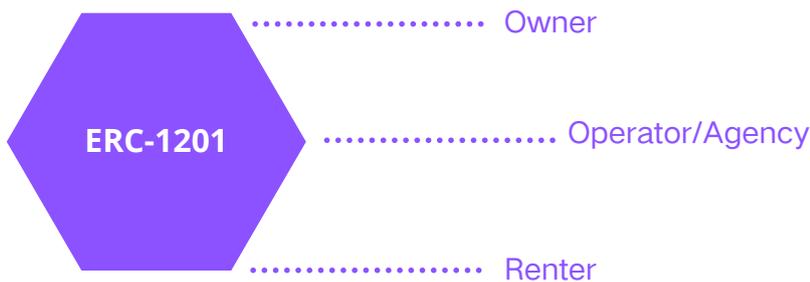
House management system

RELAX will provide property management tools free of charge when users sign lease contracts. Modules include: house display management, tenant management, contract management, financial statement management, maintenance work order management, rent income management, and advertising distribution management. It can be customized according to the different needs of individual owners, centralized apartments, and professional managers. In the process, the information is stored in IPFS distributed, and verification services can be provided to avoid data precipitation on the platform and ensure user data ownership. The owner can easily complete all the online tasks of a traditional housing agency without any professional learning. At the same time, RELAX will self-build and partially open the market with the trusted third-party platform to connect the off-line housing management services, such as opening house inspections, regular house inspections, emergency repairs, and house valuation services, so that owners or managers can communicate at a minimum Under the premise of cost, complete most house management tasks.



Lease Right Ownership Token

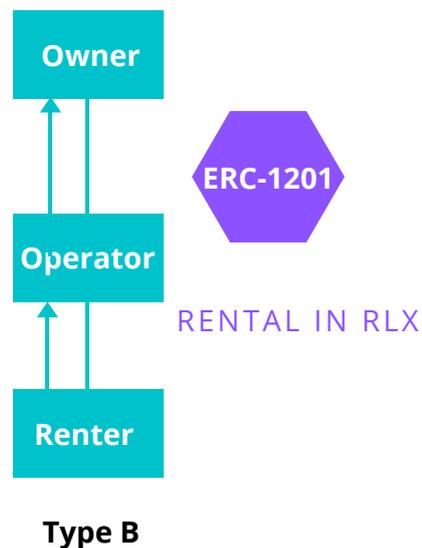
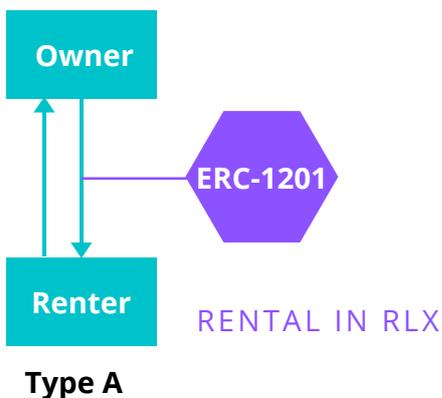
RELAX will automatically make the contract into a transferable and tradable non-homogeneous ERC-1201 token when the owner generates a rental smart contract for the property. The token is non-fungible and unique. The token records the contract information of both parties to the lease contract, rights and responsibilities information, and incentive mechanism. ERC-1201 can include a maximum of three contracting levels. The owner (first level) can choose to authorize the tenant (second level) to grant sub-leasing ruling power (including transfer, pricing, and modification of registration information for some listings), Establish an incentive mechanism, etc.), the tenant can choose to sublet to the next level of renters.



ERC-1201 Multi-layer business relation management

This structure can handle two main types of contract structures in the leasing space:

- A. The owner and the renter (actual resident) reach a direct agreement
- B. The owner and the operator (rental owner, operator) reach an agreement that the tenant has the right to sublet the property to the renter (actual resident)



In practical applications, Class A is used for the lease relationship of an ordinary owner-tenant structure. Type B contracts are widely used in business models such as centralized long-term rental apartments, hotel operations, short-term rental management, and time-sharing storage management. The ERC-1201 smart contract can generate a corresponding number according to the lease period. For example, a one-year contract will generate a number of ERC-1201 tokens corresponding to the number of days in the period (not 365 days in a leap year). When the lease equity transfer occurs, the equity operation within a specific period of time can be realized.

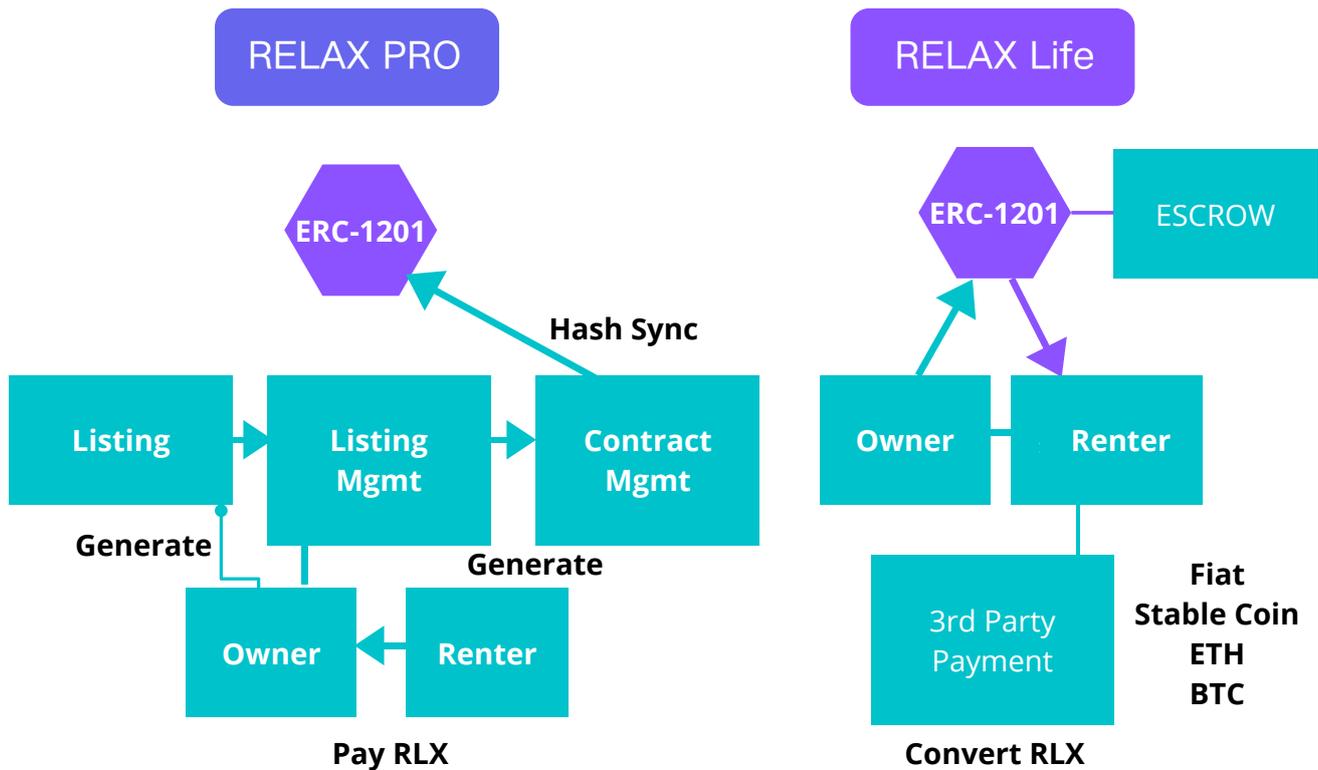
Contract management

Due to the differences in real estate related laws in various countries, the RELAX agreement provides an on-chain interface for contract management under the legal framework of each country. The owner or manager can generate and sign an electronic contract on the off-chain interface, and save the key data generation hash in ERC-1201 through the RELAX agreement. When the contract is changed, terminated, transferred, disputed, etc. On-chain arbitration is in compliance with the local legal framework, and then processed on-chain, including destruction, arbitration, transfer, etc .; if it is different from local law, it can be used as on-chain evidence for possible dispute arbitration.

Transaction and payment module (demonstration application)

In the ecology of RELAX, there will be two native demonstration markets: the housing rental market and the housing rental equity trading market.

RELAX Life is used for general house leasing. Owners / leasing equity holders can communicate with renters through the display of listings published on RELAX Life, arrange house inspections, and manage custom rental smart contracts through RELAX house management tools to manage houses. Unlike traditional housing rental information platforms, RELAX does not exist in the cycle of "release listings-arrange viewings-contract signing-listings offline", once the listings are released online, they are stored on the blockchain, unless the owner Operation, never off-chain. The current status and check-in time of the listing will be controlled by its smart contract information. For example, the current contract for this listing is from May 2018 to early May 2019. The information will be displayed in the registration advertisement of the listing and reflected in the search results of other house-finding users. For example, if a house-searching user searches for a listing available in mid-April 2019 after December 2018, the listing will appear in the search results with a higher search order. The house-seeking user can start the exchange with the owner or the current renter on the spot, make an appointment to view the house and negotiate to sign a contract for the next year. This greatly improves the visibility of the listing, effectively reduces the risk of vacancy of the house, and at the same time gives the searcher more choice and time.



RELAX Pro is an OTC platform for trading ERC-1201 equity tokens. Owners / leasing rights holders can release lease income rights and transfer information of lease rights through the platform. Through cooperation with exchanges, OTC, and payment protocol providers, it can provide multiple payment methods including ETH, BTC, USDT / DAI, and fiat currencies, and settle with RELAX Token. RELAX Pro will assume the transaction guarantee (Escrow). During the transaction, the ERC-1201 token corresponding to the equity will be held by a third party. After the transaction is completed, the ERC-1201 token will be released.

Credit Module

RELAX supports credit score access. Developers of credit modules can create credit score files for each user ID according to rules. In order to avoid problems such as maliciously scoring and tampering with reviews on centralized platforms, RELAX does not use the traditional single-user scoring mechanism, but uses the weighted scoring method of "triggering + user evaluation + weakly centralized dispute resolution" to score most of them. The standard is placed in a binary triggering scoring system with only "Yes" and "No". For items that are detailed or cannot be scored with the binary trigger mechanism, users will be allowed to score. If there is a major objection to the score, both parties can apply for an arbitration mechanism

Triggered Credit Scoring

Credit scores are triggered based on user behavior in the credit score platform under RELAX. For example, when a user makes an appointment for viewing a house, paying rent, paying for water, electricity, gas network costs, maintenance costs, and penalties through RELAX DAPP or a third-party platform associated with the RELAX system, a credit score will be triggered. Paying related fees on time will accumulate more positive points, while overdue payment or even malicious rent arrears will lead to negative points, and will be recorded in the tamper-proof public ledger. Malicious actions reported by the system or other users, such as false listing information, will also result in negative points.

User Reviews

After the end of the lease contract or other transaction activities that need to be evaluated, the two parties will score each other. All scoring items are single choices, and both parties can score based on each other's performance in the transaction or the real situation of the listing. The scoring results will be updated into the public ledger information. If there is a scoring situation that either party believes is unfair, an arbitration mechanism can be applied, and the case will be decided by the RELAX Arbitration Committee. If local laws provide otherwise, ERC-1201 can also be used for certificate deposit and arbitration.

Community and Dispute Resolution Mechanism

Leasing C2C to serve the community

The RELAX online community will be divided into two parts, namely the autonomous community and the offline service market. Autonomous community is a broad organization concept. The organization forms that are used as the first to achieve the goals are RELAX arbitration committee nodes and decentralized owners' committees. The offline service market is mainly a market for processing all offline service needs in housing management. Are members of the community.

RELAX Arbitration Commission

The RELAX Arbitration Commission is based on the DPOS mechanism, and the number of benefit agents selected by all RELAX currency holders worldwide is to be determined. Any organization or individual can be called an arbitration commission node, but it needs to be elected by RELAX DPOS. Node candidates need to demonstrate their ability to dispute real estate and lease arbitration, and be classified and classified according to location. When a lease dispute occurs, the arbitration applicant can apply for arbitration with a specified amount of RELAX Token as a fee, and the system will match 3 or 5 arbitration commission nodes according to certain correlation matching conditions. The parties to the dispute will submit evidence as required, and the node will make a ruling within 7 working days. The result of arbitration will be determined by the principle of minority majority, and the losing party will bear the arbitration costs. The arbitration fee is evenly distributed by the

participating nodes. As the node may be any organization and individual, such as the tenant association, housing agency, fund company, government department, etc., it minimizes conflicts of interest as far as possible, forms weakly centralized arbitration, and maximizes fairness while considering efficiency.

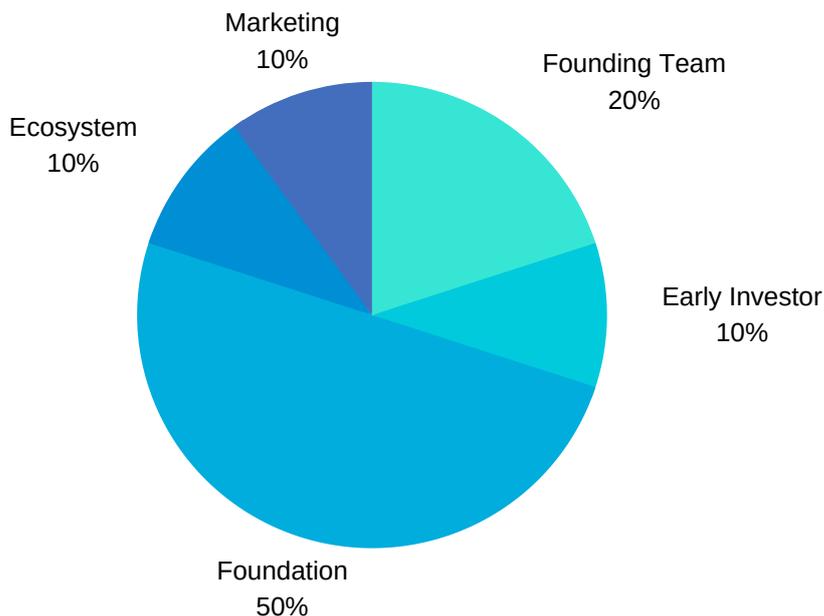
Decentralized owners committee

The RELAX protocol supports one-way blockchain-based one-way anonymous matching of owners in the same community or strata plan, which can ensure that participants are qualified while maintaining anonymity between owners and owners. By holding the RELAX token, the owner can make decisions on major issues of the property: including hiring or dismissing the property company, setting up a token maintenance fund, and making joint decisions to pay staff costs with tokens.

Dispute over property sales

The ERC-1201 warrant system under RELAX is also applicable to overseas housing sales scenarios under complex intermediary relationships. Through the certification of the property sales contract, the sales staff can use the ERC-1201 circulation form to record the sales intermediary relationship through the relevant DPOS node and use it as the basis for the subsequent possible sales commission dispute arbitration.

RELAX TOKEN(RLX) TOKEN ECONOMICS



RELAX Token is an ERC-20 standard universal token representing value circulation in the platform

- Total circulation: 50,000,000
- Allocation mechanism
 - 20% founding team
 - 10% early investor
 - 50% foundation
 - 10% community and marketing rewards
 - 10% ecological cooperation

RELAX Token Economics:

There are three main scenarios for RELAX Token circulation: pledge and payment

- Ecosystem members with fiduciary obligations such as intermediaries, homestay operators, etc. need to pledge RLX to participate in the RELAX Protocol ecosystem
- The generation of ERC-1201 also requires the corresponding RLX pledge and consumption
- The circulation of ERC-1201 tokens in the RELAX ecosystem, transactions between lessors, owners and operators are settled with RLX

The addition of long-term leasing and time-sharing leasing business and the addition of the sales intermediary system will make a large amount of RLX pledged and consumed; the existence of the ERC-1201 market accelerates the circulation of RLX, thereby creating the market's rigid demand

ROADMAP

2018.5

Project Commenced

2018.6

Project consensus
companies join
A total of 15 real estate-
related companies including
Australia, China, and the
Philippines joined

2019.2

ERC-1201 test completed
File a patent application
New South Wales, Australia's first
home sales contract winds up

2019.8

Signed a memorandum of
contract with the large
intermediary companies such as
Matrix and VStar for the on-chain
cooperation memorandum

2020.1

The Canberra Founders Lane project
was delivered, and a total of 21
properties completed synchronous
contract delivery and ERC-1201
token destruction on the chain.

2020.Q3

Cooperation launched based on
RELAX Protocol
Southeast Asia Property Rental
Platform

TEAM PROFILE



Donny Chieh. CEO/Co-founder

Senior marketing expert with more than 15 years of business development experience in the Internet and real estate industries. Successfully planned multiple commercial brands such as YWaste, Boston MKT



Loyld Du. CPO/Co-founder

Product Director of Project Mate, a real estate project sales management system, covering more than 750 overseas real estate projects in more than 20 cities in Australia, New Zealand, the Philippines, and Thailand. Annual turnover reaches USD 1.6 billion



Doung Kiang Tien, COO/Co-founder

Senior real estate agent and real estate investor in Australia and Vietnam. One of the producers of SkyTV Real Estate Channel "Home Today". Meriton, Australand Top Sales Team Director

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Manager, SMDC



Oleksiy Lubinsky
CEO, Rentberry

PARTNERSHIP



Developer/Vietnam



Agency/Australia



Developer/Australia



Agency/Australia



Developer/Australia



Developer/Philippine



Developer/Australia



Developer/Australia



Agency/Australia



App/Australia Singapore



App/Malaysia



RELAX